



Acrylatest

SPECIAL 50TH ANNIVERSARY EDITION

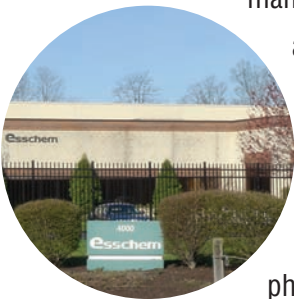
Celebrating A Half-Century of Leadership and Innovation

There are a small, select group of companies in America that have been in business for more than 50 years. There are fewer still that are rooted in a solid history of more than 150 years of entrepreneurship and devotion to their customers. Look for enterprises that have benefited from five generations of leadership by the same family, and the group becomes even more exclusive. These are the remarkable roots of Esschem, Inc.

From its mid-19th century origins as the H.D. Justi Company, a manufacturer of artificial teeth, first in porcelain and then in acrylic, Esschem has grown not just in the dental field, but into orthopedics, audiology and, more recently, a rapidly expanding cosmetic market.

As Esschem, Inc. marks its 50th anniversary in business, the company is privileged to honor its phenomenal growth since 1957 as a stand-alone entity, and also Esschem's proud roots as pioneers in the fields of dentistry since 1858 and acrylic technology since 1941. It is a time to look both to the past and to the future, and to celebrate them both.

Look for enterprises that have benefited from five generations of leadership by the same family, and the group becomes even more exclusive. These are the remarkable roots of Esschem, Inc.



Esschem's Predecessor Companies: The Early Years

When 17-year old Henry Daniel Justi emigrated to the United States in the middle of the 19th century, he had already served three years as an apprentice surgical instrument maker in his

hometown of Marburg, Germany. In Philadelphia, he found his niche making porcelain teeth and joined the firm of Orum and Armstrong. He became a partner in the firm in 1858, and it was renamed Orum, Armstrong, and Justi.

Henry was an innovator, and found ways to use compounds and different molding techniques to make the teeth he produced more lifelike, more durable, and of improved shade and texture. Within the next few

years, he acquired his partners' interest in the firm, and became its sole owner in 1864. In the same year, he obtained his first major U.S. patent for improved tooth molding, and the "H.D. Justi Company" was born.



17-year old Henry Daniel Justi emigrated to the United States from Marburg, Germany in 1851. Having already served three years as an apprentice surgical instrument maker, he found his niche making porcelain teeth and joined the firm of Orum and Armstrong in Philadelphia. He became a partner in the firm in 1858, and it was renamed Orum, Armstrong, and Justi.

Always an innovator, Henry used new compounds and different molding techniques to make the teeth he produced more lifelike, more durable, and of improved shade and texture. Within the next few years, he acquired his partners' interest in the firm, and became its sole owner in 1864. In the same year, he obtained his first major U.S. patent, # 42,491, for improved tooth molding, and the H.D. Justi Company was born.

After winning a prize for excellence at the Centennial exhibition in Philadelphia in 1876, Henry D. Justi went on to exhibit his products at World Fairs in Paris, Berlin, Vienna and even traveled with his exhibit to Chile in South America. The display case is on exhibit now at the National Museum of Dentistry in Baltimore, MD.

The company he founded 150 years ago has evolved continuously but has retained H.D. Justi's flair for innovation and market leadership. His great-great-grandson and namesake joined the firm in 2007 to carry on the tradition of excellence that Henry Daniel Justi created.



1858: Henry D. Justi, a German emigrant, joins the firm of Orum and Armstrong, making tooth molds in Philadelphia. He is made partner, and the firm is renamed Orum, Armstrong and Justi. Within the next few years, he acquires his partners' interests in the firm to become sole owner.



1876: Justi teeth win a prize for excellence and are displayed at the 1876 Centennial Exhibition in Philadelphia. The original display case is now a permanent exhibit at the National Museum of Dentistry in Baltimore, MD.

1892: Henry M. Justi (second generation) becomes a partner in the business, which is renamed H.D. Justi & Son.



1864: Justi receives his first major United States Patent, #42,491 for improved tooth molding. The H.D. Justi Company is formed.



1888: The H.D. Justi Company constructs a "modern" manufacturing facility at 32nd & Spring Garden Streets in Philadelphia, where it remained for nearly 100 years.



Timeline

1850 1860 1870 1880 1890 1900 1910

Acrylatest

Dedicated then, as now, to the highest standards of quality, innovation, and customer service, the Justi firm's products won a prize for excellence at the Centennial Exhibition in Philadelphia in 1876. Henry D. Justi went on to exhibit his products at World Fairs in Paris, Berlin, Vienna and even traveled with his exhibit to Chile in South America.

The business continued to develop and grow and, in 1888, Henry D. Justi again made history by building one of the first "modern manufacturing plants" on the west side of the Schuylkill River at 32nd & Spring Garden Streets in Philadelphia. Four years later, a tradition began, as Henry M. Justi, the second generation, became a

partner, and the firm was proudly renamed H.D. Justi & Son.

With ongoing growth, the company incorporated and added 10,000 square feet of production space in 1923. The decade of the 1920s also marked several other important additions, when two of Henry M. Justi's sons – Henry M. Justi, Jr. and Charles M. Justi – joined the company. H.D. Justi & Son incorporated that year as well. Known for stability as well as innovation, the Justi firm remained in this Philadelphia location for over 50 more years.

A major transition in the company took place in the 1940s, as H.D. Justi & Son, Inc. became the first company to offer teeth made of acrylic material rather than porcelain. Henry M. Justi, Jr. published a groundbreaking article in *Modern Plastics* in 1941 detailing the advantages of acrylic



Henry Martin Justi became a partner in his father's business on April 4, 1892. Clearly, his father must have believed that partnership is earned, not inherited, as Henry had already been active in his father's tooth

business for a number of years in the manufacturing aspect of the firm. In honor of his son's becoming a partner, Henry D. Justi renamed his company H.D. Justi & Son. True to Henry D. Justi's staunch commitment to his customers and to the quality of his products and service, the company's founder reaffirmed to his customers in the announcement letter that "business will be conducted under the same policy as heretofore; we shall endeavor to deserve the same confidence which was so largely bestowed on the old firm, and trust you will favor us with a good share of your orders." In early 1922, following the death of his father at the age of 88, Henry M. Justi officially took the helm of the family business. He presided over a notable growth period in sales volume, as the company's innovations in porcelain crowns, colors and manufacturing techniques attracted the attention of clinicians throughout the United States and abroad. Henry also led the negotiations that resulted in the purchase of two small tooth manufacturers in Philadelphia and added them to the company. These acquisitions provided an infusion of new technical experience and know-how, and new lines of premium-priced, anatomically correct teeth. Henry died in 1931.



1920s: Representing a third generation, two of Henry M. Justi's sons – Henry M. Justi, Jr. and Charles M. Justi – join the company.



1941: Henry M. Justi, Jr. publishes a groundbreaking article in *Modern Plastics* detailing the advantages of plastic teeth over porcelain. This sets the stage for the conversion of the Justi tooth business from porcelain to plastic teeth.

1954: A fourth generation of the Justi family follows tradition, as Henry M. Justi, Jr.'s son Henry K. (Pete) Justi and Charles M. Justi's son Thomas R. Justi join the business. Henry M. Justi, Jr. remains Chairman of the Board, and Charles M. Justi is Senior Vice President.



1920

1930

1935

1940

1945

1950

1955

1923: H.D. Justi & Son incorporates and adds 10,000 square feet of production space.

1944: The transition is complete, and in a letter to customers, Henry M. Justi, Jr. announces that the company will no longer make porcelain teeth as H.D. Justi & Son, Inc. establishes its "rightful place as pioneers in the era of plastics in dentistry."

Acrylatest



During the 1920s, Henry M. Justi, Jr. and his brother Charles became the third generation to join the firm. The former became President of the company in 1931

following the death of his father, while Charles left the company to pursue a legal career. Charles rejoined the company as Vice President in 1951.

Henry M. Justi, Jr. also presided over the company's revolutionary move from porcelain teeth to those made of acrylic resins. He personally led the development of methods to mold these new teeth and improve their shading and published a groundbreaking article in *Modern Plastics* in 1941 detailing the advantages of acrylic over porcelain teeth. As a result of his efforts, H.D. Justi & Sons, Inc. presented their first (limited) line of teeth made of acrylic resin at the American Dental Association convention, and established the company as a pioneer manufacturer of this new product in the dental field. By 1944, the changeover to acrylic teeth was complete.

As the business continued to grow and develop, Henry M. Justi, Jr., along with Dr. Ernest Rose, had the vision and foresight to purchase the division of the Wallace A. Erickson Company that produced polymers and monomers. This, then, gave Esschem's predecessor company the ability to control its own flow of materials, to develop new ones for additional applications, and to move ahead on the growth path that has brought us to the innovative and diversified company that is Esschem, Inc. today.

over porcelain teeth. This revolution was so well received that, in short order, by 1944, the company stopped its porcelain tooth production entirely to concentrate on producing only acrylic teeth. Competitors, monitoring the company's extraordinary success, followed suit several years later. H.D. Justi & Son's leadership role was continuing.

Henry K. (Pete) Justi, the fourth generation of the family, entered the business in 1954, along with his cousin Thomas R. Justi. Pete's father's purchase of the Wallace A. Erickson Company in 1956 set the wheels in motion for the company's rapid future development and formed the basis for today's Esschem. Previously, H.D. Justi & Son, Inc. had been dependent on other companies for production of the monomers and polymers that were the essential building blocks



of its acrylic tooth process. The Erickson acquisition solved that problem, as the company could now develop and manufacture its own polymers and monomers.

The acquired company was reorganized and was named Specialty Resins, Inc., dedicated to the production of custom dental acrylic powders for H.D. Justi & Son, Inc. The following year, Specialty Resins, Inc. changed its name to Sartomer Resins, Inc. and the company established a dedicated production facility in

Timeline

1956: On January 16, 1956, H.D. Justi & Son Inc., under the supervision of Henry M. Justi, Jr. and Dr. Ernest Rose, acquires the assets of the Wallace A. Erickson Company. The company is relocated to Philadelphia, reorganized, and named Specialty Resins, Inc., dedicated to the production of custom dental acrylic powders for H. D. Justi & Son, Inc.



1964: H.D. Justi & Son, Inc. celebrates its centennial. The tooth business is sold to Williams Gold. Sartomer Resins remains under the ownership of the Justi family and now has two divisions. The division known as Esschem becomes a major supplier of polymers and monomers to the dental industry. The other, the Sartomer Division, focuses on industrial applications for higher-technology acrylic monomers.

1968: The Sartomer Division led by Pete Justi relocates to a new, much larger industrial monomer production facility in West Chester, PA.

1957: Specialty Resins, Inc. changes its name to Sartomer Resins, Inc. and establishes a dedicated production facility in Essington, PA, a suburb of Philadelphia, with Dan Gowman, a former Wallace Erickson employee, supervising operations.



1967: Sartomer Resins, Inc. sales volume reaches 2.5 million pounds, an 820% increase over ten years.

Acrylatest



Representing the fourth generation of the Justi family in the business, Henry K. (Pete) Justi had a long and distinguished career with the company, beginning with H.D. Justi & Son in 1954. He later led the development of the Sartomer Resins

Division, which focused on industrial applications for higher-technology acrylic monomers, into a company with sales exceeding \$10 million a year. This made Sartomer an attractive acquisition candidate, and that part of Esschem, Inc.'s predecessor company was sold to Arco Chemical in 1981. Pete continued on as both a venture investor in other businesses and as Esschem, Inc.'s Chairman and CEO. He returned to an active management role with Esschem in late 1990 as President following the untimely death of John Tucker. Pete retired in 1995, but remained on the Board for a number of years afterward and still takes an active interest in the company's progress.



Thomas R. Justi, Charles M. Justi's son, was the second member of the fourth generation to join the business in 1954. He served the family business with distinction, making numerous contributions to the company's growth during his tenure. Tom retired as Corporate Secretary in 1986.

Essington, PA, a suburb of Philadelphia, with Dan Gowman, a former Wallace Erickson employee, supervising operations.

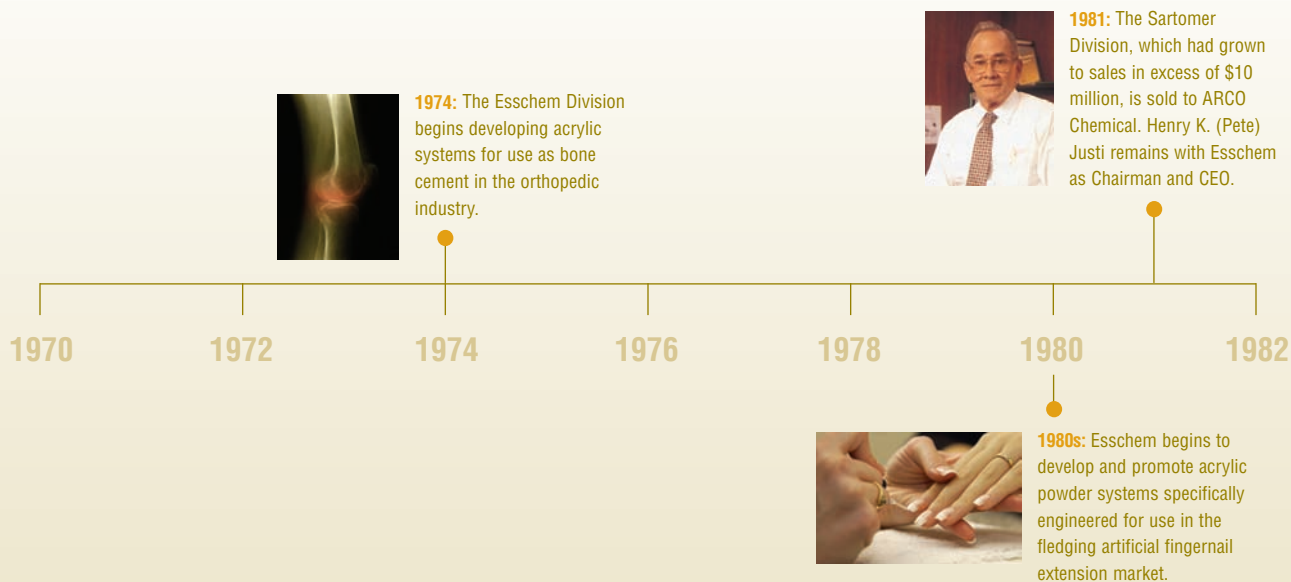
After a century of continuing operations, the original H.D. Justi & Son, Inc. tooth business was finally sold to Williams Gold in 1964, and the remaining Sartomer Resins, Inc. was then organized into two divisions. The division known as Esschem became a major supplier of custom acrylic polymers and monomers to the dental industry. The other, the Sartomer Division, focused on industrial applications for higher-technology acrylic monomers under the leadership of Pete Justi.

In 1967, Sartomer Resins, Inc.'s sales volume reached 2.5 million pounds, an 820% increase over just ten years of existence. The following year, the Sartomer Division



relocated to a new, much larger industrial monomer production facility in West Chester, PA, while the Esschem Division continued its operations in Essington.

The Esschem Division's first foray into areas other than the dental industry took place in 1974, when it began developing acrylic systems for use as bone cement in the orthopedic field. By maintaining the company's stringent standards of production quality and outstanding customer service, Esschem became the recognized leader in this new market as well.





Esschem Comes Into Its Own

Pete Justi played a major role in developing the Sartomer division, building it to sales in excess of \$10 million a year. When Sartomer Resins, Inc. was then sold to Arco Chemical Co. in 1981, the Justi

family retained and refocused on its remaining Esschem operations. Dan Gowman, who had worked for the Erickson Company in Chicago and joined Esschem with the Erickson acquisition in 1956, later became President of Esschem, Inc. and, by the time of his retirement in 1987, had served the company with distinction for over thirty years.

In 1983, under Dan's leadership, Esschem, Inc. acquired the Audioplast Products Division of Coe Labs, Inc., further expanding its new presence in the audiology field. That division is still a part of the Esschem family, and has pioneered many new developments for the hearing aid market.

Throughout a business life of over 150 years, Esschem and its predecessor companies, under the management of the Justi family and other talented associates, have



When Specialty Resins, Inc., an Esschem predecessor formed in 1955, acquired the physical assets of the Wallace A. Erickson Company Dental Division, it also acquired a valuable human asset: Daniel J. Gowman, who continued to serve as manager of the Chicago plant. The following year, Specialty Resins, Inc. changed its name to Sartomer Resins, Inc. and the company established a dedicated production facility in Essington, PA, a suburb of Philadelphia. Dan Gowman came to Essington to supervise operations at the new company facility. He served with distinction for more than thirty years through a remarkable period of growth, and retired as Esschem, Inc.'s President in 1987.

continually redefined themselves and expanded into new and related areas, all arising in one way or another, however, out of expertise in the research and development of dental materials. This, then, made Esschem's pioneering development and promotion in the late 1980s of custom acrylic powder and liquid systems for the exciting new market of artificial fingernail

Timeline

1983: Esschem acquires the Audioplast Products Division of Coe Labs, Inc., expanding its custom acrylics product line in the field of audiology.



1991: Henry M. ("Tac") Justi (fifth generation), after pursuing a legal career with a prominent Philadelphia law firm, joins his father as Esschem's Vice President and General Counsel, and assumes overall responsibility for the re-engineering and relocation of Esschem's production, offices and laboratories.

1995: All of Esschem's production operations and laboratories move from Essington to a newly constructed, fully automated state-of-the-art facility in Linwood, PA. The office staff follows one year later. Pete Justi retires and Tac Justi assumes the positions of President and CEO of Esschem, Inc. Mike Norquist becomes Executive Vice President and COO.

1983

1985

1987

1989

1991

1993

1995

1987: Dan Gowman, Esschem's long-time President, retires. John Tucker succeeds him, but dies suddenly in 1990 and Pete Justi assumes the Presidency.

1992: Tac Justi is named Chief Operating Officer (COO) of Esschem, Inc., and Michael D. (Mike) Norquist is named Vice President/Administration while continuing as the company's Treasurer. Pete Justi remains President and Chief Executive Officer.

extensions a logical further step in the company's growth in dynamic material applications.

Esschem Moves Into the 90s

Tradition, change, expansion, and family leadership were all maintained as the century drew near its close. Although the Justis continued to be involved in the company's management, two non-family Presidents had led the company through the 80s. When Dan Gowman retired in 1987, he was succeeded by John Tucker. John died suddenly in late 1990, and Pete Justi returned to assume the Presidency of Esschem. It was on his watch that the decision was made to revitalize Esschem's production operations, laboratories, and offices and, soon after, in May 1991, the fifth generation of the Justi

family came into the business. Henry M. (Tac) Justi, after pursuing a law career with a prominent Philadelphia firm, joined his father at Esschem as Vice President and General Counsel and, from 1991 to 1996, also assumed overall responsibility for the re-engineering and relocation of Esschem's production, offices and laboratories into a new 61,000 square foot state-of-the-art facility specially built in Linwood, PA.

Under Tac, Esschem's expansion and growth went into high gear as numerous expansions and acquisitions added to the company's depth and breadth. Soon after the move to Linwood, Acrytek Ltd was established in 1996 as Esschem's European sales and marketing affiliate, with Gary Shaw as its Managing Director. That company became Esschem Europe Ltd in

late 2000 and, the following year, began operating from a 10,000 square foot facility in Durham, England, adding local warehousing and light manufacturing.

However, despite Esschem, Inc.'s expansion into new fields and new geography, the dental business remained an important aspect of the company's corporate direction. Therefore, the Esstech Division of Esschem, Inc. was formally established as a stand-alone business unit in Essington, PA in 1996, serving as a single manufacturing source for specialized raw materials used in composite and other restorative dental applications. Looking for further growth in that marketplace, Justi Group, Inc., newly formed as Esschem's parent company, acquired Specialty Glass, Inc., of Tampa, Florida, in 1998, a manufacturer of custom glass

1996: Acrytek Ltd is established in England as Esschem's European sales and marketing affiliate under Managing Director Gary Shaw.

The Esstech Division of Esschem, Inc. is formally established as a stand-alone business unit in Essington, PA, serving as a single manufacturing source for specialized raw materials used in composite and other restorative dental applications.

1998: Justi Group, Inc., newly formed as Esschem's parent company, acquires Florida-based Specialty Glass Inc., a manufacturer of custom glasses used in restorative dental and other applications.

Audalite®, a single component, UV light curable, low odor material for the manufacture of hearing aid shells and earmolds, receives U.S. Patent #5,763,503.

2001: Esschem Europe Ltd begins full distribution and light manufacturing operations in a 10,000 square foot facility in Durham, UK, still under the leadership of Gary Shaw.

Esschem, Inc. acquires California Chemical Specialties (CCS), a division of Pacer Technology Inc., and substantially expands its cosmetic fingernail products and technologies to include nail primers, UV gels, topcoats and a wide range of other nail and cuticle treatments.

1996

1997

1998

1999

2000

2001

2002



1997: Esschem's Quality Management Systems are first certified under ISO 9002 and EN 46002. Esschem continues to be recognized world-wide as the pre-eminent producer of custom acrylics for dental, hearing, orthopedic and, more recently, cosmetic applications.

2000: Esschem Europe Ltd replaces Acrytek and becomes Esschem, Inc.'s sister company. It is formed to serve as sales, marketing, and distribution center for Esschem and its other affiliate company products throughout Europe.

Esschem patents a highly innovative BPO-free acrylic powder/liquid curing system for cosmetic fingernails that produces ultra high clarity in the finished product and is designed for the European market.

Acrylatest



The fifth generation of the Justi family to be involved with this great continuum of companies, Henry M. ("Tac") Justi is the great-great grandson of Henry D. Justi, the founding father. Tac joined his father, Pete, at the firm after attending law school and beginning his career with a prominent Philadelphia law firm. Even while practicing law, however, he kept a hand in the business, serving on Esschem's Board of Directors. In 1991, he joined Esschem full-time, serving as Vice President and General Counsel.

He was elected Chief Operating Officer in October 1992 and became President and Chief Executive Officer in 1995, following his father's retirement. From 1991 to 1996, he also assumed overall responsibility for the re-engineering and the relocation of Esschem's production, offices and laboratories into a new 61,000 square foot state-of-the-art facility specially built in Linwood, PA.

Under Tac, Esschem's growth went into high gear as numerous expansions and acquisitions added to the company's depth and breadth. Under his management, Esschem saw both organic expansion in product lines and by acquisition, and geographically with Esschem's expansion across Europe. Tac remains Chairman and CEO of Esschem, Inc. and its sister companies, as well as of their parent company, and continues to be the guiding hand in Esschem's vision for the future.

components used in restorative dental materials, as well as serving custom glass needs outside of the dental field in areas such as electronics, computers, abrasives, and other industrial applications. As is the case with all other Esschem sister companies, Specialty Glass excels in innovation and takes pride in establishing partnerships to help solve each client's unique needs.

Making Our Mark in the New Millennium

As the new century began, and "nail salons" proliferated, custom acrylics for cosmetic nail enhancements transcended being simply a "fad" and became an ongoing international business. Esschem was by then already recognized as the pioneer in the formulation and production of

Quality control and management have, since 1864, been an essential element of our corporate genetics.

highly customized acrylic powders and liquids for this rapidly growing field. The best marketers and brands in the industry demanded Esschem acrylics. In June 2001, Esschem acquired California Chemical Specialties (CCS), a division of Pacer Technology, Inc, and integrated its operations into Esschem's Linwood facility, where CCS substantially expanded the company's roster of cosmetic nail products and technologies.

Timeline

2003: Esschem's Quality Management Systems certifications are upgraded to ISO 9001 and ISO 13485.

Esstech, Inc. becomes a fully independent subsidiary of Justi Group, Inc.

2003

2004

2004: Mike Norquist is appointed President and continues as COO of Esschem, Inc. Tac Justi remains Chairman and CEO.

2005

2006



2007: Esschem, Inc.'s EssPac Division, located in Aston, PA, opens for business, providing private label contract packaging services for Esschem's customers.

Esschem Europe Ltd relocates to a 27,000 square foot manufacturing, distribution, laboratory and office facility in Seaham, UK.

Arctic White™, the brightest white acrylic polymer that CCS has ever produced, is patented. Later in the year, CCS introduces a full Arctic White collection.

2007

2008



2007: Esschem continues its long and distinguished history of pioneering research and development with a series of scheduled new product launches of highly innovative UV gels and other products for its key markets in 2008 and beyond.



A long-time Esschem veteran who joined the company in 1978, Michael D. (Mike) Norquist became Treasurer of the company in 1992. A participant and leader in much of Esschem, Inc.'s dynamic growth in that period, Mike was named to the additional post of Vice President of Administration in 1992. He and Tac Justi oversaw the major relocation of the company's operations from Essington, PA to Linwood, PA in 1995, and Mike has made significant contributions to Esschem's ISO quality initiatives and growth. He was appointed President of Esschem, Inc. in 2004 and continues to serve as Chief Operating Officer. Mike has recently led the development of Esschem's EssPac Division.

Quality control and management have, since 1864, been an essential element of the firm's corporate genetics. Esschem, Inc. and its affiliated companies all subscribe to the highest standards, and are proud that, after being an early recipient of certifications under ISO 9002 and EN 46002 in 1997, Esschem's Quality Management Systems certifications were even upgraded in 2003 to ISO 9001 and ISO 13485.

A growing company needs an expanded management team, so as Tac Justi devoted more of his time and energy to managing the expanding Justi Group, Inc. (including Esstech, Inc., Specialty Glass, Inc., Esschem, Inc. and Esschem Europe Ltd), long-time Esschem veteran Michael D. Norquist was named Esschem, Inc. President and Chief Operating Officer in 2004.

Under Mike's guidance, Esschem has continued to expand the lineup of product offerings in orthopedics, in the core dental market, and in new cosmetic nail technologies

including nail primers, UV gels, topcoats, and a wide range of other nail and cuticle treatments. Again, in keeping with the company's traditional mode of doing business, all of these products are sold to customers unbranded, in bulk. However, a new service has been added with the advent of the company's EssPac division in 2007, located in Aston, PA. Providing private label contract packaging services in addition to bulk product deliveries for Esschem's customers, EssPac enables Esschem, Inc. and CCS to even more closely partner with customers, allowing them to purchase the same high-quality products they have come to rely upon in individual packaged units, bearing their own brand labels.

Independently, Esschem Europe Ltd also continues to expand under Gary Shaw's leadership. In 2007, it relocated to a 27,000 square foot manufacturing, distribution, laboratory and office facility in Seaham, U.K.

The Next Fifty Years

What does the future hold for Esschem? It can be expected that outstanding innovation and industry leadership will continue. Customers will remain a primary focus. Research will yield even more products and services to best serve a loyal customer base. And, it will come as no surprise to anyone that, keeping this remarkable tradition of Justi entrepreneurialism and



stewardship alive, in 2004, Tac's sister Wendi Wheeler joined the company to head Human Resources, and in 2007, Tac's son Henry Daniel Justi II entered the business. Henry is named after the originator of it all, but now represents the sixth generation. The future looks bright indeed!



Key Contacts

Two-way communication is essential for building quality customer relationships. At Esschem, we encourage your input and inquiries. To help you reach the right person to assist you, we've prepared the following reference list. Call or e-mail us at any time—we are at your service!

General Contact Information

Esschem Inc.
4000 Columbia Avenue
P.O. Box 1139
Linwood, PA 19061-1139
610-497-9000
1-800-POLYMER
610-497-9007 (fax)
1-800-POLYASK (fax)
www.esschem.com
e-mail: polymers@esschem.com

Key Contact Information

Mike Norquist—President/COO
Phone: 610-497-9000, Ext. 333
E-mail: mdnorquist@esschem.com

Sales and Marketing

Phon Chong Malone—Director of
Sales and Marketing
Phone: 610-497-9000, Ext. 235
E-mail: pmalone@esschem.com

Customer Service

Kandy Collins—Director of
Customer Service
Phone: 610-497-9000, Ext. 303
E-mail: kcollins@esschem.com

Sandy Bartolomeo—Customer Service
Representative
Phone: 610-497-9000, Ext. 308
E-mail: sbartolomeo@esschem.com

Kristen Briner—Customer Service
Representative
Phone: 610-497-9000, Ext. 306
E-mail: kbriner@esschem.com

Technical Support

Sue Sheariss—Vice President of
Technical Services
Phone: 610-497-9000, Ext. 326
E-mail: scsheariss@esschem.com

Barbara Gardocki—Director of
Regulatory Affairs
Phone: 610-497-9000, Ext. 231
E-mail: bgardocki@esschem.com

Esschem Inc.
4000 Columbia Avenue
P.O. Box 1139
Linwood, PA 19061-1139